

2018

MANAGEMENT- PAPER-I

Full Marks : 200

Time Allowed : 3 Hours

If the questions attempted are in excess of the prescribed number, only the questions attempted first up to the prescribed number shall be valued and the remaining ones ignored.

Answers may be given either in English or in Bengali but all answers must be in one and the same language.

Group - AAnswer any three questions

40x3

1. (a) What are the different Management Principles which are to be followed by any organisation? A thought from Henry Fayol - Illustrate.
(b) Briefly narrate functions of Management.
2. (a) In a process of influencing people what are the leadership styles, generally seen in management practice.
(b) Briefly illustrate with example Delegation and De-centralisation.
3. (a) What are the roles of a manager in the organisation?
(b) Discuss concept of 'Span of Control' - mention 'Graicunas theory'.
4. (a) Give two 'Motivation Theory' in management practices - generally adopted by leader.
(b) Briefly discuss difference between Herzberg's Hygiene theory and McClelland's Need theory.
5. (a) Prepare a job Analysis Information Sheet (Format).
(b) What are the types of groups, seen in the organisation? Group behaviour is dependent on Belief and attitudes - discuss.

Group - BAnswer any two questions

40x2

6. (a) What are the steps to be adopted to implement TQM in organisation?
(b) 'JIT system of Management help right materials at right time' - explain
7. (a) What is Conflict Management?
(b) Is there any tool of finding the quality of a manager on Conflict Resolution.
8. (a) What is Business Process Re-engineering (BPR).
(b) What are the steps to follow to implement BPR.
9. (a) Discuss why material management is termed now-a-days as SCM? (Supply chain management).
(b) 'Six-Sigma' - is an improvement process of Quality achievement - Discuss.